# Bowler Metcalf Limited

ALPHA CODE : BCF

REG NO : 1972/005921/06

CONDENSED UNAUDITED CONSOLIDATED RESULTS FOR THE SIX MONTHS ENDED 31 DECEMBER 2014

ISIN CODE : ZAE000030797

	R mil 31-12-14	R mil 31-12-13	% Change	R mil 30-06-14							
STATEMENT OF FINANCIAL POSITION			g-		STATEMEN	T OF CHAN	GES IN EQU	IITY (R mil)			
Non-current Assets	149.8	208.6		196.6					Share	Non-	
Property, plant & equipment Deferred tax	133.0 0.9	176.9 6.3		173.0 7.7		Share Capital	Retained Earnings	Treasury Shares	Based Payments	controlling Interests	Total Equity
Intangible assets	15.9	15.9		15.9		Capitai	Lannings	Shares	Fayments	interests	Equity
Loan Investments	-	9.5		-	30 Jun 13	21.5	436.9	(35.0)	1.0	-	424.4
Current Assets	241.0	336.5		356.9	Comprehen- sive Income	-	29.9	-	-	-	29.9
Inventories Trade and other receivables	59.4 63.7	86.5 135.9		100.2 95.1	Dividends Disposals		(13.0)	3.0			(13.0)
Prepayments	3.9	11.4		24.2	Dispusais						3.0
Cash and cash equivalents Other financial assets	114.0	49.6 51.3		126.2	31 Dec 13	21.5	453.8	(32.0)	1.0	-	444.3
Loan	-	-		9.5	Comprehen- sive Income		30.3				30.3
Taxation	-	1.8		1.7	Dividends Disposals		(15.20)	0.40			(15.2) 0.4
Assets of disposal group held for sale	187.0	-		-	Other		0.70	-	(0.60)		0.4
Total Assets	577.8	545.1	+ 6	553.5	30 Jun 14	21.5	469.6	(31.6)	0.4		459.9
					Comprehen- sive Income	-	33.1	-	-	-	33.1
Total Equity	479.2	444.3	+ 8	459.9	Dividends Other		(13.7)	-	(0.1)		(13.7) (0.1)
Non-current liabilities	13.1	25.7		15.0							
Deferred Tax Borrowings	13.1	11.8 13.9		13.2 1.8	31 Dec 14	21.5	489.0 ======	(31.6) ======	0.3		479.2
Current Liabilities	31.3	75.1		78.6							
Trade and other payables Bank overdrafts	28.7	66.7 -		62.4	STATEMEN	T OF CASH	FLOWS		R mil 31-12-14	* R mil 31-12-13	% Change
Borrowings	1.1	7.0		13.8						()	Ū
Taxation	1.5	1.4		2.4	Operating A Profit before			]	14.9 46.4	(9.3) 41.0	
Liabilities of disposal group held for sale	54.2	-		-	Non-cash ite				15.7	17.9	
Total Equity & Liabilities	577.8	545.1		553.5	Working cap Taxation paid		•		(19.8) (13.7)	(41.0) (14.2)	
Prepayments are comprised of:					Dividends pa	id		l	(13.7)	(13.0)	
- advance payments - capital	2.1	10.5		20.6	Investing Ac	tivities		_	(23.9)	(15.8)	
- advance payments - expenses	1.8	0.8		3.6	Property plar Loans	nt and equip	ment		(23.9)	(14.5)	
		R mil	* R mil	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Transfer from	n/(to) incom	e funds		-	(1.3)	
STATEMENT OF COMPREHENSIVE INCOME		31-12-14	31-12-13	Change	Disposal of in	nvestment		l	-	-	
Continuing operations					Financing A	ctivities			(3.5)	0.4	
Revenue Other income		240.8 1.5	211.0 1.6	+ 14	Borrowings Acquisition -	minority inte	prost		(3.5)	(2.6)	
Operating costs		(140.2)	(112.8)		Treasury sha				-	-	
Depreciation Rent & property finance		(10.3) (1.0)	(11.7) (1.0)		Treasury sha	res - dispos	als	l	-	3.0	
Staffing costs		(53.4)	(53.2)		Net Cash Flo				(12.5)	(24.7)	
Profit from operations		37.4	33.9	+ 10	Opening bala	ance			126.2	74.3	
Net finance income		6.0	4.4		Closing bala	ance			113.7	49.6	
- income - costs		6.0 -	4.6 (0.2)		Comprising:						
				10	Cash & cash		;		114.7	49.6	
Net profit before tax Income tax expense		43.4 (12.5)	38.3 (10.1)	+ 13	Bank Overdr	atts			(1.0)	-	
Destit for the meriod form continuing					Net cash flo discontinue						
Profit for the period from continuing operations		30.9	28.2	+ 10	Operating Ac		15		(19.5)	14.7	
Discontinued operations					Investing Act Financing Ac				1.3 9.5	5.3 -7.6	
Profit for the period from discontinued operations	#	2.2	1.7		T Inducing Ac	divides					
Attributable to equity holders of parent		33.1	29.9	+ 11					(8.7)	12.4 =======	
Earnings & diluted cornings per chars (a)					# Profit for the discontinue						
Earnings & diluted earnings per share (c) - Continuing operations		37.48	34.16		Revenue	u operation	15		240.4	213.8	+ 12
- Discontinued operations		2.67	2.06		Other income Expenses	e			0.1 -237.5	2.4 -213.5	
		40.24	36.22	+ 11	Expenses				-237.5	-213.5	
HEADLINE EARNINGS					Pre-tax profit Income tax e				3.0 (0.8)	2.7 (1.00)	
Earnings attributable to parent		33.10	29.90								
Profit on disposal of plant & equipment - profit		0.10	-		Profit for the	period			2.2	1.7	+ 29
- tax and outside interests		(0.10)	-		ADDITIONA		TION				
		33.20	29.90	+ 11	Dividend/sha Ordinary divi		sed (c)		16.60 18.40	15.80 18.40	+ 5 + 0
		========	=======		Dividend cov	er (times)			2.19	1.97	
Basic & diluted headline earnings (c) Earnings per share (c)		40.24	36.22		Weighted sha Capital comm				82.45 20.50	82.37 11.50	
Disposal of plant and equipment (c)		0.14	- 30.22		Current ratio		,		7.70	4.48	
					Return on eq Closing shar		ts)		13.81 840	13.46 740	
- Continuing operations		37.72	34.16		*	0001	,		040	740	
- Discontinued operations		2.67	2.06					of IFRS 5, wi groups held f	th specific refe or re-sale.	erence to	
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# **Bowler Metcalf Limited**

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CONDENSED UNAUDITED CONSOLIDATED RESULTS FOR THE SIX MONTHS ENDED 31 DECEMBER 2014

	Plastic	Discontinued		Un-	
SEGMENTAL ANALYSIS	Packaging	Beverages	Property	allocated	Total
Revenue					
Jul-Dec 13	152.9	213.8	0.1	-	366.8
- total revenue	208.9	213.8	9.9	-	432.6
- intersegment	(56.0)	-	(9.8)	-	(65.8)
Jan-Jun 14	150.4	209.0	0.1	-	359.5
- total revenue	210.4	209.0	10.0	-	429.4
- intersegment	(60.0)	-	(9.9)	-	(69.9)
Jul-Dec 14	178.4	240.4	0.1	-	418.9
- total revenue	238.7	240.4	10.1	-	489.2
- intersegment	(60.3)	-	(10.0)	-	(70.3)
Operating Profit					
Jul-Dec 13	26.4	4.5	7.5	-	38.4
Jan-Jun 14	21.3	4.3	7.3	4.0	36.9
Jul-Dec 14	30.0	4.8	7.6	(0.1)	42.3
Attributable Profit					
Jul-Dec 13	23.1	1.7	5.3	(0.2)	29.9
Jan-Jun 14	18.2	2.9	5.4	3.8	30.3
Jul-Dec 14	25.6	2.2	5.4	(0.1)	33.1
Total Assets					
31 Dec 13	372.2	188.4	100.2	(115.7)	545.1
- total assets	299.4	188.4	41.4	15.9	545.1
- intersegment	72.8	-	58.8	(131.6)	-
30 Jun 14	398.9	148.2	104.1	(97.7)	553.5
- total assets	349.0	148.2	40.4	15.9	553.5
<ul> <li>intersegment</li> </ul>	49.9	-	63.7	(113.6)	-
Jul-Dec 14	388.8	187.0	107.9	(105.9)	577.8
- total assets	356.8	187.0	38.7	(4.7)	577.8
- intersegment	32.0	-	69.2	(101.2)	-
Capital Expenditure					
Jul-Dec 13	9.0	5.4	0.1		14.5
Jan-Jun 14	9.5	4.9	0.1		14.5
Jul-Dec 14	22.2	1.3	0.4		23.9

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#### CEO'S COMMENTARY

In a disturbed period characterised by industry wide labour unrests, forex uncertainties, raw materials peak pricing and load shedding, the Group has produced a very pleasing 14% revenue growth on the previous comparative period. Equally gratifying, this growth has reflected in the earnings increase of 13% and 11% in HEPS. Overall the operational costs showed a marginal increase which was offset by the economies of scale in both businesses.

As the strategies of both the plastics packaging and beverages business's require significant capital commitments, the directors have left the interim dividend unchanged.

#### Plastic Packaging

Activity levels have been consistently high for the six months. The focussed teams have successfully managed external pressures to contain operational costs while maintaining customary high service levels. The impact of unrelenting peak raw material costs, while lagging considerably behind the oil and exchange rate improvements, have been contained through the focus on high value added business and good manufacturing disciplines. These costs have softened in the next period, providing relief for both converter and customers.

Two significant projects were successfully industrialised in this period, while others have shifted into the second half of the year. The relevance of a business model such as Bowler's has been reconfirmed by the high activity levels experienced on the projects front of the business. Current capital expenditure commitments are R20.5 mil. The business is progressing well in its restructuring to prepare for the changes in its customer profile from 2016.

#### Beverages

Quality Beverages continued its brand focus with an aggressive volume growth of 12% in the Western Cape off a strong base. Margin pressures remain tough as various competitors have explored unsustainable tactics to derail this progress. Top and bottom end growth have been equally solid.

REGISTERED AUDITOR	SPONSORS	TRANSFER SECRETARIES	COMPANY TAX NUMBER
Mazars - Partner Jaco Cronje - Registered Auditor	Arbor Capital Sponsors (Pty) Ltd	Computershare Investor Services (Pty) Ltd	9775130710
Mazars House, Rialto Road,	Ground Floor, One Health Building	P.O. Box 61051, Marshalltown, 2107	
Grand Moorings Precinct, Century City, 7441	54 Maxwell Drive, Woodmead, 2157		

Although the Gauteng operation has shown some good growth of 12%, margins remained significantly below that of the Western Cape, while the costs from the low economies of scale have had a significant negative impact on the overall Beverages' performance. Due to the pending SoftBev strategy, the approach on Gauteng remained unchanged in this period.

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### Beverages Disposal

Further to the detailed cautionary issued on 26th September 2014, the complex restructuring of the Bowler Group through the disposal of the beverages segment in return of a strategic shareholding in a larger beverages group ("SoftBev"), has progressed towards finality. The unconditional approval by the Competitions Commission and completion of all the definitive legal agreements have paved the way for the final JSE submission of the Circular for shareholders approval to be obtained at a general meeting envisaged to be held at the end of April 2015.

Judging from the overwhelming support from customers for a strong, nationally represented carbonated beverages company, the South African landscape in this industry is set to change significantly.

The synergies and endorsements have opened opportunities requiring focussed and experienced business minds to explore. With the structuring of SoftBev the wheels have been put well into motion.

The beverages disposal has been accounted for as a discontinued operation.

## BASIS OF PREPARATION

The condensed unaudited consolidated results have been prepared in accordance with the framework concepts and the measurement and recognition required by the IAS 34 International Financial Reporting Standards, containing information required by the IAS 34 Interim Financial Reporting, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and in the manner required by the Companies Act and the Johannesburg Stock Exchange Listings Requirements.

This condensed report has been prepared using the same accounting policies and methods of computation as used in the most recently issued annual financial statements, which should be read in conjunction with this condensed report.

Comparative figures in the statement of comprehensive income have been restated in line with the requirements of IFRS 5, with specific reference to discontinued operations and disposal groups held for re-sale.

#### CHANGES TO THE BOARD

There were no changes to the Board during the period.

## TREASURY SHARES

There were no disposals of treasury shares during the period.

# CASH DIVIDEND DECLARATION

An interim gross cash dividend of 18.4 cents per share ("cps") (2013: 18.4 cps) has been declared for the six months ended 31 December 2014 and is payable to shareholders on Tuesday, 28 April 2015. The last day to trade will be Friday, 17 April 2015. "Ex" dividend trading begins on Monday, 20 April 2015 and the record date will be Friday, 24 April 2015. Share certificates may not be dematerialised or re-materialised between Monday, 20 April 2015, both days inclusive. Directors confirm that the solvency and liquidity test is satisfied at the date of this report.

This dividend will be made from income reserves. The gross dividend is 18.4 cps. Dividend Withholding Tax (DWT) is 15%. There are no Secondary Tax on Companies (STC) credits available for set off against the DWT. The net local cash dividend to shareholders liable for DWT will therefore be 15.640 cps.

The number of shares in issue at the date of declaration is 88 428 066 shares.

Unless otherwise requested in writing, individual dividend cheques of less than R50 will not be paid but retained in the company's unclaimed dividend account. Accumulated unpaid dividends in excess of R200 may be claimed in writing from the Transfer Secretaries.

B.J. FROST (Non-Exec Chairman) P.F. SASS (Chief Executive Officer) Cape Town, 31 March 2015

Prepared by: L.V. Rowles CA(SA)